

Loss Control Bulletin

Azuga Fleet



Good for drivers. Great for business.

Harnesses the power of GPS, vehicle diagnostics, and driver rewards to create a fleet tracking system that not only does the job, but makes everybody's job easier to do. Safety, accountability, and efficiency are gained at every turn. From the moment the first driver turns on the ignition until the last driver signs out, Azuga Fleet is on the job. Every mile, every stop, every vehicle and driver alert—every action— is tracked, analyzed, and reported to improve safety and efficiency.



Put safety first. Take advantage of information—such as speeding, hard braking, cell phone distractions, and service warnings—to keep both drivers and vehicles performing at their best.

Keep tabs on your fleet. Use the live map view to see where your fleet is at all times. Job, driver, speed, location, and weather information is available instantly.

Reward driver excellence. Great drivers are invaluable—reward and retain them. Azuga Fleet Tracking features a rewards program that's easy to administer, and drivers love.

Utilize Azuga. You'll manage a safer, less costly and more efficient fleet. Low up-front costs, coterminous contracts, no termination fees. For one price you get all the data and reports for visibility into your workforce and control. Savings, driver safety scores and rewards, vehicle maintenance, and much more are included.

Features and Capabilities

Fleet Operations - managing fleet and field operations takes a leap forward with Azuga Fleet.

- Real-time Vehicle Location/Status
- Fleet Performance Dashboard
- Fuel Usage and Fuel Card Integration*
- Vehicle History Trails
- Occupant Recognition*
- Trip Tagging and Miles per State
- Find Closest Driver
- Geofences/Landmarks with Alerts

Driver Behavior and Safety - building a safety culture becomes much easier with Azuga Fleet score and rewards.

- Driver Scores (portal, mobile app)
- Driver Rewards (portal, mobile app)
- Harsh Braking/Hard-core Breaking
- Speeding and Sudden Acceleration
- Hard Cornering
- Seatbelt Usage Compliance**
- Excessive Idling
- In-cab Alerts for Safety Events

Fleet Health - Azuga Fleet takes the headaches out of fleet maintenance management.

- Engine Diagnostic Reports
- (DTC Codes)
- Vehicle Service Entries*
- Maintenance History*
- Preventive Maintenance Scheduling with Alerts*

Powerful Reporting - the insights you need for effective fleet management are at your fingertips.

- Speeding and Fuel Usage
- Activity Summary and Trip Logs
- Stop Reports and Idling
- Breadcrumb and Who Was Where
- Geofence Entry/Exit and Landmarks
- Driver Scores and Rewards
- 19 pre-built reports plus custom reports
- Automated report delivery

Real-time Alerts - keep operations under control and ensure your team is safe and productive.

- Speeding
- Hard Braking
- Stop Time and Idle Time
- Unauthorized vehicle usage
- Low Fuel & Low Battery
- Sudden acceleration
- Check Engine Light
- Alerts shown on portal and emailed

Customer Support - Azuga Fleet's top-notch support helps deploy smoothly and get successful quickly.

- On-boarding and Account Configuration
- Web-based Training
- Toll-free Telephone Customer Support
- Online Support and Knowledge Base
- Data Storage
- Custom API Integration*
- Advanced Custom Data Analytics*
- Lifetime warranty on Azuga Fleet Device

Add-on Features

Boost the data and control you get from Azuga Fleet.

- Posted Speed Limits with Alerts and Reporting
- Fleet Maintenance Module
- FuelSaver™ Alerts to Nearest Cheapest Fuel
- High Frequency Tracking at 1-minute Intervals
- Upgrade to full Azuga Fleet Mobile: Distracted Driving
- Prevention, Messaging, Time Cards, Utilities and More
- Bluetooth Beacon Occupant Recognition

Features and Capabilities for Larger Fleets

For customers with large fleets, Azuga Fleet offers features and capabilities that give management the data and control needed to manage fleet and service operations across a large operation and multiple locations.

- Large account features: hierarchical groupings (location, groups, vehicle types); role-based permissions; and visual clusters on the live map for concentrations of vehicles in locations
- A rich set APIs for integration, pre-built integrations with fuel card and fleet management partners, and an engineering team to assist with integration and customization.

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- A Customer Success team acts as an extension of your fleet operations, getting involved from day one to ensure a successful deployment and ongoing satisfaction. This team conducts quarterly business reviews to help you identify areas of improvement.
- Azuga Fleet’s Data Science team is available to help analyze the immense data set captured through Azuga Fleet Fleet to generate new insights into safety, productivity, utilization, routing, and maintenance. Industry and time comparisons yield significant improvements.

* requires add-on or services from Azuga Fleet engineering or data sciences teams

** ask Azuga Fleet for specific makes/models

Program Structure and Pricing

The Azuga Safety Driven Telematics program solution is designed to optimize the safety and operational benefits for your business. The following features and services are included:

- Azuga plug and play device with a lifetime warranty
- Wireless network service
- Access to Azuga Portal
- Driver Scoring
- Driver rewards utility
- Posted Speed Limits violation reporting
- Azuga Fleet Mobile app - Driver and Fleet Manager Smart Phone App
- Optional in-vehicle audible alerts
- Customer Success Manager
- Quarterly success reviews
- Technical Support - 24X7
- Custom Reports

Based on the interests of your business and our value in our insurance partnerships, we have made the following adjustments to program terms:

- 12-month contract term instead of an industry-standard 36-month term
- Customer Success Manager will assist in configuring driver, users, and corresponding reporting configurations as required.

Product	Hardware (upfront)	List Pricing	Program Pricing	Program Discount	Term
Azuga Fleet Telematics Bundled (Hardware and Service)	Included	\$28	\$17	39%	12 months
Azuga SafetyCam Integrated event-driven camera. Includes Azuga Fleet Telematics (Hardware and Service)	\$20	\$59	\$42	29%	36 months
SafetyCam AI Edition AI-powered camera with distraction detection and live view. Includes Azuga Fleet Telematics (Hardware and Service)	\$20	\$71	\$52	27%	36 months

JBUS vehicles require \$25 in cables for SafetyCam configurations. Some vehicles may require connector cables. Cables, shipping, and handling fees are additional.

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Option 2: Upfront purchase of SafetyCam, 12-month contract term.

Product	Hardware (upfront)	List Pricing	Program Pricing	Program Discount	Term
Azuga SafetyCam Integrated event-driven camera. Includes Azuga Fleet Telematics (Hardware and Service)	\$145	\$55	\$38	38%	12 months
SafetyCam AI Edition AI-powered camera with distraction detection and live view. Includes Azuga Fleet Telematics (Hardware and Service)	\$220	\$64	\$46	28%	12 months
Auxillary Cameras for SafetyCam AI Edition Rear, Side, Aux (Up to 3)	\$75	\$5	\$4	20%	No Term

JBUS vehicles require \$25 in cables for SafetyCam configurations. Some vehicles may require connector cables. Cables, shipping, and handling fees are additional.

Some vehicles may require cables for installation. Cables, handling, and shipping fees are additional. Visit <https://www.azuga.com/premium-partner/central-insco> to learn more.

Questions?

Your agent is backed by a company with a reputation for prompt, friendly service. Please contact your agent with any questions regarding this coverage.

A (excellent) rating by A.M. Best Company



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Contact us today to learn more.



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